

JOB DESCRIPTION

Job Title:	Farm Technology Specialist
Reports to job title:	Head of Farms
Department	Capabilities
Salary	£55000-60000
Contract:	6 month FTC, full time, 37 hours (End date: 31/07/2025)
Location:	Remote (or at any of our hubs if preferred)

About Us

The UK Agri-Tech Centre is a new organisation launched on 1 April 2024 and created from three of the original Agri-Tech Centres.

Utilising our UK-wide assets, world-class facilities and expertise, our new organisation is a gateway for funding programmes, such as the Farming Innovation Programme and Horizon Europe, and provides benefits to the whole supply chain, the UK economy and beyond.

We offer a complete life cycle of support, driving Agri-Tech innovation and adoption through world-class facilities, expert knowledge and business support accelerating progress.

We strengthen the connections between science, business, and funders to accelerate research and development, tackling the industry's most critical challenges, such as climate change, labour availability, disease mitigation and environmental sustainability.

Job Purpose

The Farm Technology Specialist role is pivotal in driving agricultural sustainability through advanced technology adoption within the diverse landscape of UK farming. Your primary objective is to spearhead the development and adoption of Agri-Tech across various farming domains and develop the UK Agri-Tech Centre's capability to support innovators through farming activities.

Your responsibilities will encompass providing strategic direction and hands-on technical expertise to propel innovation within farming systems. Collaborating closely with the Business Development and Innovation teams, you'll showcase the UK Agri-Tech Centre's capabilities and be instrumental in securing commercial contracts and grant funding.

As the linchpin of project development, you'll assume the mantle of technical leadership, ensuring timely and budget-conscious delivery across all sectors. By fostering mutually beneficial partnerships through adept Key Account Management, particularly in new business ventures and project execution, you'll fortify the UK Agri-Tech Centre's network of members and partners.

Beyond operational duties, you'll serve as an ambassador for the UK Agri-Tech Centre, amplifying its presence and impact within the farming community, both domestically and globally. Your adept management of relationships, especially with our farm network, will be pivotal in fostering collaboration and driving innovation forward.



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The role mandates a profound understanding of cutting-edge technologies applicable to agriculture, coupled with an extensive network spanning the industry. A fusion of business acumen and exceptional communication skills across various platforms is imperative to execute the UK Agri-Tech Centre's strategic vision within the farming sector effectively.

Main Duties

- Take the lead in developing standard operating procedures and ensuring risk assessments for the usage and deployment of technology, always ensuring adherence to safe working practices
- Lead the development of R&D capabilities in alignment with the company's strategy
- Support the Head of Farms to develop and implement the UK Agri-Tech Centre's strategy across various sectors
- Support clients in scaling up and developing products for commercialisation, aiming for trials on our commercial farm network
- Manage the UK Agri-Tech Centre's assets to develop capabilities and projects further, ensuring return on investment to all involved parties
- Provide strategic direction for technology use on the UK Agri-Tech Centre's sites and manage asset utilisation
- Offer farmer-led guidance to enhance strategic capabilities across multiple sites
- Present commercially viable use cases for technology innovation to support investment
- Contribute technically to project delivery and support project managers in technical aspects
- Manage relationships between farmers, external partners, stakeholders, and Agri-Tech developers
- Collaborate closely with other departments to provide technical support to generate public and private revenues from the UK Agri-Tech Centre's assets
- Assist in business development efforts, focusing on securing sector-related work and identifying business problems that the UK Agri-Tech Centre's assets can solve
- Support the technical development of staff within the business
- Foster strong relationships with other sections, project managers, and the business development team, as well as other internal teams such as marketing, communication, finance, HR and legal
- Act as the public face of the UK Agri-Tech Centre's farm activities
- Support the development of the UK Agri-Tech Centre's brand by working with the PR team to secure PR coverage for the UK Agri-Tech Centre's facilities across various media channels
- Represent the UK Agri-Tech Centre in speaking engagements, conferences, and events nationally and internationally
- Collaborate with the marketing and business development teams to raise and maintain the profile of the UK Agri-Tech Centre's capabilities
- Utilise an extensive industry network for the benefit of the business

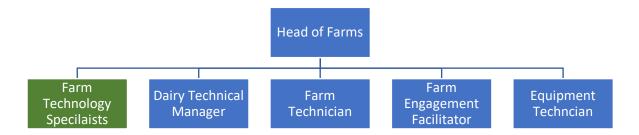
Satellite Farm Network:

- Manage communication, project activity, and knowledge exchange for the wider Farm Network
- Establish links between the Farm Network and other the UK Agri-Tech Centre activities
- Collaborate with members and partners to utilise the Farm Network for testing and demonstrating new technologies
- Evaluate the membership of the network to ensure representation across sectors and geography, helping to position the UK Agri-Tech Centre for future demands



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Organisation Chart



Qualifications, Skills and Experience

- Demonstrate success in upholding safe working practices within a farm environment
- Education at HNC/HND/Degree level in agriculture or relevant fields
- Proactive and effective technical communicator
- Proficiency in project and budget management
- Exceptional communication skills across all mediums, both written and verbal
- Practical and research-based farming experience
- Proficiency in agricultural technology and its implementation
- Comprehensive understanding of various farming sectors
- Track record of driving product innovation and development
- Ability to cultivate and maintain positive customer and public relations
- Competence in utilising the MS Office suite and other business-related software
- Strong organisational skills
- Meticulous attention to detail
- Excellent time management abilities
- Collaborative team player mindset
- Willingness to travel within the UK with occasional overnight stays
- Possession of a full driving license with the right to drive in the UK
- Right to reside and work in the UK

Application Process

Please submit your application via this <u>link</u> The closing date is February, 21, 2025.